

The Jap as He Is

He Is Not Subtle;
A Fighter—
Yes, But No Trader

By PROF. KIYOKICHI SANO,
Former Professor of Psychology, Kobe Normal School.



Americans are very complimentary to the Japanese and give them credit for a deep, underlying subtlety which they really do not possess. The Japanese are far from subtle, but from the experience of several thousand years they have learned that when confronted by a proposition with which they cannot grapple it is best to say nothing and look wise. A wise look and a still tongue cover a multitude of deficiencies. As a matter of fact the Japanese live very much in the open, their thoughts are on the surface and suddenly translated into action. An American merchant who had been living many years in Japan, representing a big New York firm, said: "In business, if you find the Japanese tricky, it is your own fault. When you deal with them rightly and justly the little Japs are your best friends, and they will go with you through fire and water. But if you spoil their hearts everything goes wrong."

The Japanese, if you like, are a nation of fighters, but traders never. Why, they cannot control even the trade of Japan. The Chinese control a large share of the export trade of Japan. We can beat the Chinese with the sword, but they beat us with the soroban, the counting machine, the abacus.

Japanese politeness always goes with self-respect, for among a self-respecting community politeness is the only way of avoiding conflict. This self-respect is a virtue that springs from the sense of honor. It was developed to a high degree during the long period of feudalism, and it became the most predominating motive in the Japanese mind.

"Sense of honor" to the Japanese mind is as fuel to the steam engine. If it is kindled with the fire of ambition or humiliation his life has no value to him whatever, on the battlefield or at the office desk. That is why a Japanese soldier will climb into an enemy's fort amid a shower of shell and will not show his back to the foe even in the face of the most galling fire.

The ambition to be the first man in to victory or the fear of shame if he should not show bravery prevents the Japanese from running. It is neither patriotism nor courage, as those words are generally bandied about, that prevents his running.

An old chieftain of the days of the Samura cried out to his followers: "Jump into the enemy's camp if you think you are it. Would you run away? Don't you know the shame of it?"

In the school and family in Japan they do not use the rod. A reference to a sense of honor and shame awakens the timid mind and spurs on the brave. It is entirely different with the Chinese. The Chinese will go to war or take a dangerous task willingly and stoically. They are born fatalists and not cowards, except as material gain, official distinction or luxury makes them so.

Reduce the Nation's Fire Loss

By C. M. GODDARD,
President National Fire Protection Association.

Is the nation's fire loss so enormous as to merit our attention? The total fire loss in the United States for the past 33 years amounts to the sum of \$4,500,000,000, with an average loss for the last five years of \$252,000,000 each year.

Can this loss be materially reduced? The annual number of fires in American cities averages 40 for each 10,000 of population as compared with eight for each 10,000 of population in European cities. The average per capita loss in Australia, Denmark, France, Germany, Italy and Switzerland varies from 12 cents in Italy to 49 cents in Germany, with an average of 33 cents, as compared with \$2.47 in the United States. Berlin has a population of 3,000,000. Its fire loss reaches about \$150,000 a year. Chicago has a population of 2,000,000 and an annual fire loss of nearly \$5,000,000.

How can this loss be reduced? In many ways. By better construction, more efficient protection, stricter city laws and ordinances impartially enforced, and above all, by better care and attention. Over 50 per cent. of our fires are due to easily preventable causes, or in other words, to carelessness.

An old-fashioned attendant in an insane asylum gave his test as to the sanity of those committed to his care as follows:

"I opens the watercock so the water runs on the basement floor, then I tells the patient to mop up the water. Those what ain't idjits shuts off the water first."

Is there not a temptation to neglect the causes of fires for the more attractive field of how to fight fires? We cannot give too much attention to problems of fire protection, but we must not neglect the field of fire prevention. I am fully convinced that there is no more effectual way to reduce the fire loss than to attack the carelessness that causes over 50 per cent. of this loss.

The press can do a great work in this field by continually keeping this tremendous drain on our resources before the eyes of the people until they realize that self-interest, yes, self-preservation, demands their constant effort to cut down this unnecessary loss of life and property.

It is well to consider how to "conserve our natural resources," but it is equally important to conserve our created resources. School children should be taught the results of carelessness with fire; railroads should be compelled to refrain from sending out showers of sparks to destroy the property of others; safety matches should everywhere replace the more convenient but dangerous parlor match; the common practice of placing ashes in wooden barrels and boxes, as evidenced by the weekly display along our curbstones, should be prohibited by ordinance. If equal care were taken to keep our cellars and backyards clean and presentable as is taken to polish the shining metal work of our fire engines and their equipment, it would do far more to prevent fire losses.

In buildings where timbers are allowed to improperly enter the walls of chimneys or where the heating flues are dangerously placed, the architect and contractor should be held as responsible for the results as is the man who sets fire to a building.

To sum up the whole matter, we lead the world as the most careless people on earth, and until public opinion is educated up to a point where it will rise in its might and demand that each be careful, especially where carelessness may result in loss to others, we shall continue to lead the world in the lives lost and property destroyed by easily preventable causes. "An ounce of prevention is worth a pound of cure."

TRAIN SCHEDULE.

Passenger trains leave Winchester as follows:

C. & O. EAST BOUND.
No. 26, Daily Ex. Sunday... 8:42 a. m.
No. 22, Daily... 11:57 a. m.
No. 28, Daily Ex. Sunday... 6:30 p. m.
No. 24, Daily... 9:25 p. m.

C. & O. WEST BOUND.
No. 27, Daily Ex. Sunday... 6:22 a. m.
No. 21, Daily... 8:03 a. m.
No. 25, Daily Ex. Sunday... 2:50 p. m.
No. 23, Daily... 4:38 p. m.

L. & N. SOUTH BOUND.
No. 29, Daily Ex. Sunday... 8:55 a. m.
No. 33, Daily... 11:59 a. m.
No. 9, Daily Ex. Sunday... 6:27 p. m.
No. 31, Daily... 11:03 p. m.

L. & N. NORTH BOUND.
No. 34, Daily... 4:48 a. m.
No. 10, Daily Ex. Sunday... 7:13 a. m.
No. 32, Daily... 2:50 p. m.
No. 28, Daily Ex. Sunday... 4:38 p. m.

L. & E. EAST BOUND.
No. 2, Daily Ex. Sunday... 3:05 p. m.
No. 4, Daily... 3:18 a. m.

L. & E. WEST BOUND.
No. 1, Daily Ex. Sunday... 9:12 a. m.
No. 3, Daily... 6:20 p. m.

LEXINGTON & EASTERN R. CO.

Time Card, in Effect June 21, 1906.

Stations	East Bound		No. 2; No. 4	
	Daily	Daily	P.M.	A.M.
Ar. Lexington	2:25	7:35		
Winchester	3:05	8:13		
L. & E. Junction	3:20	8:26		
Clay City	3:50	9:02		
Stanton	3:58	9:10		
Campton Junction	4:30	9:38		
Natural Bridge	4:35	9:43		
Torrent	4:47	9:56		
Beattyville June.	5:10	10:17		
Athol	5:37	10:45		
O. & K. Junction	6:05	11:15		
Ar. Jackson	6:10	11:20		

Stations	Westbound		No. 1; No. 3; No. 5	
	Daily	Daily	Sun.	Only
Ar. Jackson	6:10	2:20	7:00	
O. & K. June.	6:15	2:25	7:05	
Athol	6:40	2:52	7:30	
Beattyville June	7:07	3:20	7:54	
Torrent	7:30	3:41	8:15	
Natural Bridge	7:45	3:55	8:26	
Campton June.	7:48	3:57	8:28	
Stanton	8:15	4:26	8:54	
Clay City	8:25	4:35	9:02	
L. & E. June.	9:00	5:07	9:34	
Winchester	9:12	5:20	9:46	
Ar. Lexington	9:55	6:05	10:25	

THE FOLLOWING CONNECTIONS ARE MADE DAILY EXCEPT SUNDAY.

L. & E. Junction—Trains Nos. 1, 2, 3 and 4, will make connection with the C. & O. Ry. for Mt. Sterling.
Campton Junction—Trains Nos. 1, 2, 3 and 4, will connect with the Mountain Central Ry. for passengers to and from Campton, Ky.
Beattyville Junction—Trains Nos. 2 and 4 will connect with the L. & A. Railway for Beattyville, Ky.
O. & K. Junction—Trains Nos. 3 and 4 will connect with the O. & K. Railway for Cannel City, Ky., and way stations.

W. A. McDOWELL, Gen'l Mgr.
CHAS. SCOTT, G. P. A.

SOLID TRUTH.



"Father, what wrinkles?"
"Fretwork, my boy, fretwork."

MODERATE AMBITION.

"Do you think your play will prove a vehicle by which you can reach the hearts of the people?"

"If it enables me to reach their liver and onions I will consider it a success."

PRACTICAL.

Knicker—I am greatly interested in the preservation of the forests.
Mrs. Knicker—Suppose you begin by watering the rubber plant.—New York Sun.

Some Good Out of It.

An old bachelor says that one good thing will happen when women are permitted to vote, and that will be that voters will not be required to state their age. They will simply say they are over 21 and old enough to vote, and that will be considered sufficient under the law.

THE WINCHESTER NEWS

The Best
Advertising
Medium in
Clark County.

Now is the time for the up-to-date business man to take advantage of a golden opportunity. The Merchants of Winchester never had the same chance before to reach the buyers of Winchester and Clark county. Every week day in the year over 1,400 homes in this county receive the News. And they read it, too.

The management of the News, before the paper was started, estimated that a 1,000 circulation by Christmas would be satisfactory. At the rate the paper is growing 2,000 will be nearer the mark.

The Fall and Winter trade is at hand. If a Merchant does not do business now, he can never hope to do it. The Country is waking up since the election. Good times are ahead for us all. Why not seize time by the forelock and get into the columns of the News.

The people who have money in this city read the News every evening. The people who have money on the rural routes of Clark get the News every morning.

Advertise in
"THE NEWS"
and be abreast of
the times.

The
WINCHESTER NEWS CO.
INCORPORATED